Magellan Select Infrastructure

Key Facts

Portfolio Manager	Dennis Eagar / Gerald Stack
Inception Date	1 July 2007
Total Infrastructure Assets[1]	AUD $4,382.4 million
Composite Size[2]	AUD $650.0 million

AUD Hedged Gross Performance[2]

	Composite (%)	Index (%)[3]	Excess Return (%)
1 Month	-1.5	-1.1	-0.4
3 Months	0.9	-0.3	1.2
6 Months	5.7	7.2	-1.5
1 Year	20.4	19.6	0.8
2 Years (% p.a.)	18.5	17.9	0.6
3 Years (% p.a.)	18.8	16.3	2.5
4 Years (% p.a.)	17.0	12.9	4.1
5 Years (% p.a.)	17.2	11.6	5.6
Since Inception (% p.a.)	7.9	4.7	3.2

AUD Hedged Gross Performance – Calendar Year[2]

	Composite (%)	Index (%)[3]	Excess Return (%)
2007	2.7	6.5	-3.8
2008	-33.4	-27.5	-5.9
2009	25.5	10.0	15.5
2010	13.0	5.7	7.3
2011	12.4	4.7	7.7
2012	16.8	9.1	7.7
2013	19.1	18.5	0.6
2014 (CYTD)	14.1	15.3	-1.2

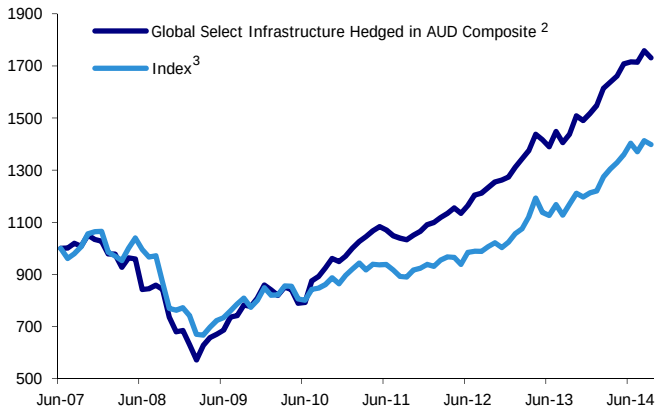
AUD Hedged Risk Measures Since Inception[2]

Upside Capture	0.93
Downside Capture	0.68
Beta	0.82
Information Ratio (% p.a.)	0.35
Tracking Error (% p.a.)	9.1%
Worst Drawdown - Composite	-45.6%
Worst Drawdown - Index	-37.4%

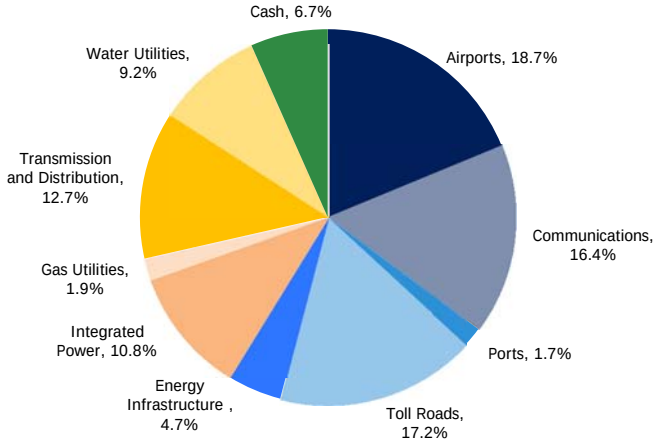
Top 10 Holdings[4]

		% of Strategy
Transurban Group	Toll Roads	8.6
National Grid	Transmission and Distribution	6.5
Crown Castle International	Communications	6.4
Atlantia	Toll Roads	6.4
SES	Communications	6.2
Fraport	Airports	5.4
Zurich Airport	Airports	4.7
Enbridge	Energy Infrastructure	4.7
Sydney Airport	Airports	4.5
Auckland Airport	Airports	4.2

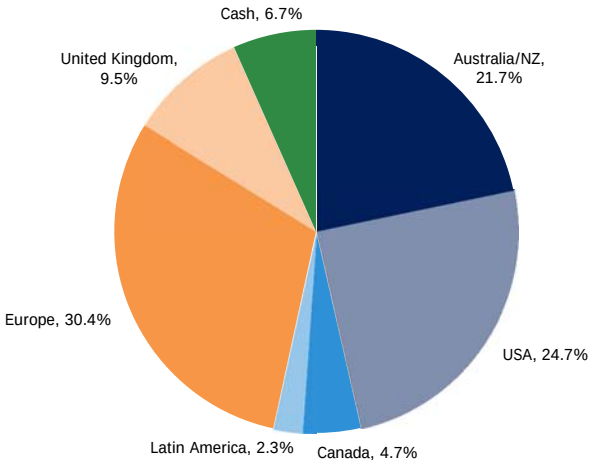
Performance Chart growth of AUD $1,000



Industry Breakdown



Country Exposure by Domicile of Listing[4]



[1] Comprised of the total Firm Infrastructure assets, comprising the Select Infrastructure strategy and Core Infrastructure strategy.
[2] Returns and risk measures are for the Global Select Infrastructure Hedged in AUD Composite. *Refer overleaf for further information.
[3] Index: UBS Developed Infrastructure & Utilities Net Total Return Index (Hedged to AUD). Source: UBS
[4] Representative Portfolio. ^Refer overleaf for further information.

Performance

During the September 2014 quarter, the Magellan Select Infrastructure Strategy ('Strategy') generated a return before fees of +0.9%, 1.2% better than the benchmark UBS Infrastructure & Utilities Index return of -0.3%. This brought the 1 year return for the Strategy to +20.4% and the five year return to 17.2% per annum.

During the quarter two changes were made to the Strategy. US energy utility Alliant Energy and Italian gas utility Snam SpA were both removed as a result of share price appreciation to levels materially exceeding Magellan's valuation. The Strategy held 28 stocks at the end of the quarter. The pie charts on the first page show the sector and regional exposures of the Strategy at the end of the September 2014 quarter.

During the quarter, the cash holding of the Strategy was increased to over 6% (in line with a similar increase in the Magellan Global Strategy) reflecting our concerns with global bond market developments (discussed further below).

Magellan considers that there is an elevated probability that the compression in risk premia that has occurred across multiple asset classes over the last 18 months will unwind over the medium term, as the US Federal Reserve ends Quantitative Easing and investors focus on a normalisation of US interest rates. As a result, the decision was made to raise the Strategy's cash weighting to increase its defensiveness during the period.

The best performing stocks in the Strategy during the quarter were Dutch oil & chemical tank storage company Vopak (Total Shareholder Return (TSR) of +19.7%), Zurich Airport (TSR of +10.0%), US mobile phone tower company Crown Castle International (+8.9%) and Canadian oil & gas pipeline company Enbridge (+6.6%).

The Strategy's utility exposures were a drag on performance with both water and energy utilities down over 3% for the quarter. Most of this fall occurred in the last month as investor sentiment was impacted by rising bond yields in the USA. Magellan believes there may be further weakness in utility share prices over coming months but we are confident that the regulatory regimes to which the fund's utilities are exposed will provide adequate protection (albeit with some regulatory lag) to the impact on those businesses of higher interest rates. Additionally, many of Magellan's utility holdings in the US have the capacity to increase dividends because of declining capex requirements, which will help mitigate the effects of rising rates. Notwithstanding, we have reduced the holdings of US utilities from a peak of almost 43% of the Strategy in 2011 to under 17% at the current time.

In terms of stocks included in the benchmark index but excluded from Magellan's universe of investable stocks, the unregulated power generation market again performed poorly delivering an average TSR of -5.6% while French construction and toll road company, Vinci, delivered a TSR of -15.7%. Countering those falls were strong performance from Korean utilities (average TSR of +23.7%) and Japanese stocks (TSR of +4.4%). Stocks in these two markets have been particularly poor performers over recent years.

The Strategy's returns by sector and region are shown in the following graphs.

Figure 1: Regional returns – September 2014

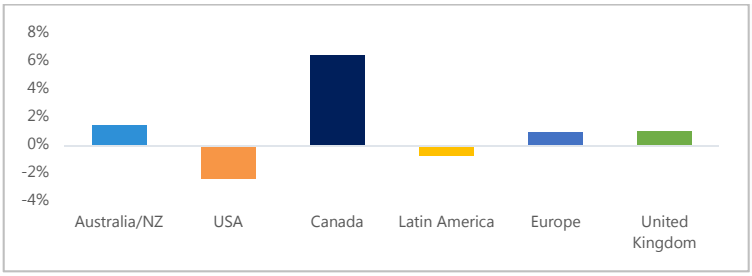
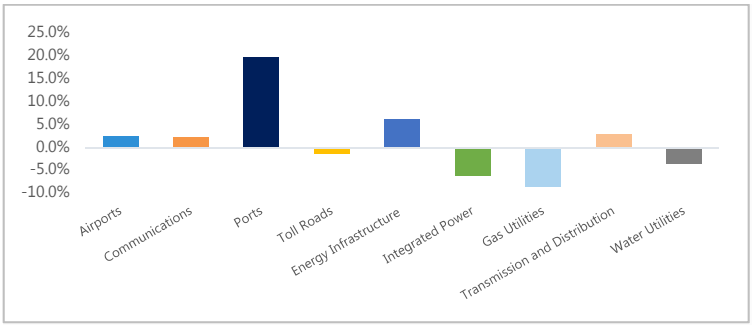


Figure 2: Sector returns – September 2014



Investment in Telecommunication Towers

Communications towers are structures designed to hold communications equipment for wireless applications such as mobile telephony, television, radio, public safety communications networks and so on. The focus of Crown Castle International, the US-listed tower owner held in the Strategy, is facilitating the transmission of mobile telephony and data.

Growth Market

Demand for mobile data is very strong, driven by widespread adoption of smartphones and tablets. Humans have a seemingly insatiable desire for increased connectivity. Cisco estimated that in 2013:

- Global mobile traffic grew 81%. 45% of global mobile traffic was offloaded to WiFi networks or femto cells, without which traffic would have grown by 98%.
- Smartphones represented 27% of mobile handsets but 95% of mobile handset traffic.
- 4G devices represent just 3% of all mobile connections, but 30% of the mobile traffic.
- The average mobile-connected tablet generates 2.6x more traffic than the average smartphone, and the average mobile-connected laptop 4.6x.
- Video represented over 50% of mobile traffic.

Cisco is forecasting mobile data traffic expands 11 times between 2013 and 2018, representing a compound annual growth rate of 61%. This is from a combination of increased penetration of mobile-connected devices and increased data use per device.

The only way that telecommunications companies can meet this demand is with improved technology, more spectrum, or more cell sites. Given the scale of the demand increase and the limitations of the laws of physics, growth in cell sites (situated on towers or other structures) is an absolute certainty.

Towers are Critical

Wireless transmission equipment can be placed on any structure. However, as signals degrade when faced with obstacles like buildings and trees, the best results are typically achieved when equipment is placed high above the clutter level. This is where towers come in. Tower-mounted wireless equipment is known as a macro cell site for its wide footprint relative to other "small" cells. Wireless towers are generally the least expensive way for a carrier to achieve broad coverage over a given geographic area.

As mobile telephony became possible, carriers first built their own towers to hold only their own equipment. Later, independent wireless tower companies built towers on which they co-located multiple carriers, making it cheaper for each carrier. At the same time, each new tenant provides very high incremental margins to the tower owner, generating strong returns and free cash flow as more tenants use the tower.

Carriers typically choose a tower based solely on location to improve coverage or capacity of their wireless networks. There is typically little competition between existing towers. In addition, it is very difficult to build new towers due to local community opposition, providing an effective barrier to entry. Very few new towers are being built in the US.

Once equipment is mounted on a tower, it is very costly for a carrier to switch due to the actual moving costs and the fact that one transmitter cannot be moved in isolation without impacting overall coverage and therefore the potential need to move adjacent equipment. Reflecting the long term importance of towers to network integrity, carriers typically enter 10 year contracts for new equipment installations.

The Strategy's exposure to this sector is achieved through its holding in Crown Castle International (CCI). This is a top 10 holding for the fund. CCI owns 31,500 communications towers in the US and Australia. While its towers hold an average of 2.4 tenants per tower, CCI notes that every tower can support at least one more tenant at little incremental cost.

Outlook and Strategy

The Strategy seeks to provide investors with attractive risk-adjusted returns from the infrastructure asset class. It does this by investing in a portfolio of listed infrastructure companies that meet Magellan's strict definition of infrastructure at discounts to their assessed intrinsic values. We expect that The Strategy should provide investors with real returns of approximately 5% to 6% over the longer term.

We believe that infrastructure assets, with requisite earnings reliability and a linkage of earnings to inflation, offer attractive, long-term investment propositions. Furthermore, given the predictable nature of earnings and the structural linkage of those earnings to inflation, the investment returns generated by infrastructure assets are different from standard asset classes and offer investors valuable diversification when included in an investment portfolio. In the current uncertain economic and investment climate, the reliable financial performance of infrastructure investments makes them particularly attractive and an investment in listed infrastructure can be expected to reward patient investors with a three to five year timeframe.

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Performance is compared to the UBS Developed Infrastructure & Utilities Net Total Return Index (Hedged to AUD) which is a market capitalisation weighted index that is designed to measure the equity performance of listed Infrastructure and Utility stocks. Index results assume the reinvestment of all distributions of capital gain and net investment income using a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties. The index is hedged to Australian dollars.

GIPS® DISCLOSURE

Magellan claims compliance with the Global Investment Performance Standards (GIPS®). For the purpose of complying with GIPS, the Firm is defined as all discretionary portfolios managed by Magellan. The Magellan Select Infrastructure composite is a global strategy investing in strictly defined or "pure" infrastructure companies (typically 80-120). The composite is hedged to Australian dollars with Forward contracts. To achieve investment objectives, the composite may also use derivative financial instruments including, but not limited to, options, swaps, futures and forwards. Derivatives are subject to the risk of changes in the market price of the underlying securities instruments, and the risk of the loss due to changes in interest rates. The use of certain derivatives may have a leveraging effect, which may increase the volatility of the composite and may reduce its returns. A list of composites and descriptions, as well as policies for valuing investments, calculating performance, and preparing compliant presentations are available upon request by emailing data@magellangroup.com.au

^ The representative portfolio is an account in the composite that closely reflects the portfolio management style of the strategy. Performance is not a consideration in the selections of the representative portfolio. The characteristics of the representative portfolio may differ from those of the composite and of the other accounts in the composite. Information regarding the representative portfolio and the other accounts in the composite is available upon request. Industry and Geographical Exposures are calculated on a look through basis based on underlying revenue exposure of individual companies held within the representative portfolio.